



ALIDADE MER, INC.

Alidade Maintenance, Engineering and Reliability, Inc.
Insight, advice and support for operations and maintenance excellence.

*GSA Advantage
Company Info &
Price List for
Contract Years 2016
to 2021*

About Alidade MER, Inc.

Alidade Maintenance, Engineering and Reliability, Inc. (dba: Alidade MER) was founded in August of 2004 as a Florida Sub-Chapter S, veteran owned small business (VOSB) with the company name.

- GSA Contract: GS-10F-0111X
- Dun & Bradstreet: 16-457-3425
- EIN: 20-1495579
- CAGE: 30YH6
- NAICS: 541330, 541611, 541618, 541990, 611430

The name “Alidade” was selected based on our founder’s Coast Guard history and the symbolic nature of the device.

An alidade is a precision instrument used in surveying and navigation for determining current position, and setting a course of action.

Alidade MER provides insight, advice and support to organizations that perform their mission and provide services through physical assets and people. Our services include consulting in maintenance management, reliability engineering and performance optimization through leadership & management improvement, education, facilitation and coaching services.

We have offered services across the spectrum of military, government, research and higher education facilities, utilities, manufacturing, mining, packaging, oil refining, chemical, water/waste water, pharmaceutical and various other clients. The breadth of our experiences provides value to our customers by introducing best-practices and expanding knowledge and capabilities.

Typical services include:

- Assessment and improvement of current maintenance management processes, systems and practices. Obtaining ROI from investments in asset management software and training.
- Root Cause Analysis (RCA) to identify management, physical and human roots of major failure events or continuous problems to ensure the correct improvements are made.
- Development of asset maintenance strategies for new acquisition and existing systems.
- Analysis and improvement of preventive maintenance, condition monitoring and precision maintenance practices. Obtaining higher reliability and lower total cost of operations.
- System reliability analysis. Application of RCM, FMECA, Weibull and other statistical methods to identify improvement opportunities, create improvements and measure improvements.
- Provide awareness, develop interest in, and transfer knowledge for maintenance and reliability improvements.

Our services are flexible. We take time to ask questions about what you want to accomplish and how. Then we structure our services to help you achieve the mission reliability, availability, maintenance and safety goals.

Terms & Conditions

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: **<http://www.GSAAdvantage.gov>**.

Schedule for - Professional Services Schedule (PSS)

Federal Supply Group: 871 Class: R425

Contract Number: GS-10F-0111X

For more information on ordering from Federal Supply Schedules

click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: February 18, 2016 through February 17, 2021

Contractor:	Alidade Maintenance, Engineering and Reliability, Inc. (dba: Alidade MER) 460 Tortoise View Cir Satellite Beach, FL 32937 3801
Business Size:	Small, Veteran Owned Business
Telephone:	(321) 773-3356
Extension:	101
FAX Number:	(321) 773-3136
Web Site:	www.alidade-mer.com
E-mail:	tjmpe@alidade-mer.com
Contract Administration:	Thomas J Moriarty, PE, CMRP

1. Awarded Special Item Number(s): 871-1 ME, 871-1RC, 871-2 ME, 871-2RC, 871-6 ME, 871-6RC.
2. A description of all job titles, experience, functional responsibility and education for services is provided on pages 6 and 7.
3. Maximum Order: \$1,000,000.00
4. Minimum Order: \$100.00
5. Geographic Coverage (delivery Area): Domestic and Overseas.
6. Headquarters is in the city of Satellite Beach, Brevard County, Florida. Alidade MER Reliability Network Professionals are in various locations across the United States.
7. Alidade MER's GSA hourly rates are discounted between 7% and 28% from commercial rates.
8. Quantity discounts: 2% for purchase orders or delivery orders that exceed \$250,000.
9. Prompt payment terms: None.
10. Government purchase cards are accepted up to the micro-purchase threshold.
11. Government purchase cards are accepted above the micro-purchase threshold.
12. Foreign items (list items by country of origin): None.
13. Time of Delivery will be specified on Purchase Orders or Task Orders.
14. Expedited Delivery. Services may be available for expedited delivery as negotiated.
15. Overnight and 2-day delivery. Services may be available for expedited delivery as negotiated.
16. Urgent Requirements. Services may be available for urgent delivery as negotiated.
17. F.O.B Points(s): Destination.
18. Ordering Address: Alidade MER, 460 Tortoise View Cir, Satellite Beach, FL 32937.
19. Ordering procedures: Contact Alidade MER; info@alidade-mer.com, (321) 773-3356, www.alidade-mer.com.
20. Payment address: Alidade MER, 460 Tortoise View Cir, Satellite Beach, FL 32937.
21. Warranty provision: Contractor's standard commercial warranty.
22. Export Packing Charges (if applicable): N/A.
23. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor.
24. Terms and conditions of rental, maintenance, and repair (if applicable): N/A.

25. Terms and conditions of installation (if applicable): N/A.
26. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A.
27. Terms and conditions for any other services (if applicable): N/A.
28. List of service and distribution points (if applicable): N/A.
29. List of participating dealers (if applicable): N/A.
30. Preventive maintenance (if applicable): N/A.
31. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A.
32. Compliance information on Electronic and Information Technology (EIT) supplies and services: N/A.
33. Data Universal Numbering System (DUNS) number: 16-4573425.
34. Alidade MER is registered in the System for Award Management (SAM), formerly Central Contractor Registration (CCR) database.

SIN Descriptions

Overview of SINs Being Offered, These are Mechanical/Reliability Engineering Services including for Recovery Act (RC) Services

- 871-1 Strategic Planning for Technology/Activities
 - Maintenance, logistics and engineering assessments relative to best practices
 - Development of strategic reliability engineering programs and program elements
 - Conduct studies to investigate strategic advantages of new technologies or techniques
- 871-2 Concept Development and Requirements Analysis
 - Research and recommend maintenance technology and reliability techniques
 - Conduct systems analysis/studies using reliability engineering techniques;
 - Modeling, design development/reviews, process flows, performance objectives, develop metrics and performance standards
 - Implement reliability engineering tools to refine planned maintenance program tasks
- 871-6 Acquisition Life-Cycle Management
 - Economic analysis in support of technology integration, maintenance management system or reliability engineering improvements
 - Conduct Reliability Centered Maintenance (RCM), Root Cause Analysis (RCA), systems analysis to specify, implement and refine asset management strategies

Typical Services Offered by Alidade

Pareto Analysis, and Life-cycle cost analysis,	Reliability Centered Maintenance (RCM),
Root Cause Analysis (RCA),	Failure Modes and Effects Analysis (FMEA)
Failure Modes, Effects and Criticality Analysis (FMECA),	Work Management through Effective Planning & Scheduling
Planned Maintenance Optimization (PMO)	Condition-Based Maintenance (CBM), or Predictive Maintenance (PdM) programs
Precision Maintenance and Lubrication Management Programs	Lean and Six Sigma Process Improvement Techniques
Process Mapping, Flow Charting, Process Guides,	Technical Publication Development and Updates

Alidade MER's organizational and accounting controls have been in place since the company was formed. All discussions with regard to scope, delivery, logistics, fees, etc. for GSA customers are handled by the company president. Internal administration and accounting is handled by a dedicated accounting and administration staff.

Alidade MER has completed projects in Reliability Centered Maintenance (RCM), and strategic planning and realigning tri-level maintenance to bi-level maintenance. We have completed multiple Root Cause Analysis projects, including detailed reports, technical documentation development, design specifications for equipment modifications and development of a certification program for environmental system operation.

Contract Year Price List & Position Descriptions

	CY 2016	CY 2017	CY 2018	CY 2019	CY 2020
Principle	\$224.94	\$224.94	\$224.94	\$224.94	\$224.94
Reliability Professional	\$194.16	\$194.16	\$194.16	\$194.16	\$194.16
Senior Consultant	\$184.69	\$184.69	\$184.69	\$184.69	\$184.69
Consultant	\$147.25	\$147.25	\$147.25	\$147.25	\$147.25
Senior Reliability	\$90.63	\$90.63	\$90.63	\$90.63	\$90.63
Reliability Technician	\$67.87	\$67.87	\$67.87	\$67.87	\$67.87
Admin & Support	\$56.28	\$56.28	\$56.28	\$56.28	\$56.28

Position Descriptions

It is Alidade's standard practice to allow substitution of experience for education. Specifically, over 10 years of experience is equivalent to an Associate's Degree, 15 years of experience is equivalent to a Bachelor's Degree and over 25 years of experience is equivalent to a Master's Degree.

Principle

Overall responsibility for major programs/projects; strategic program development. Works with executive or senior levels of the customer organization to develop overall program direction. Principle labor hours quoted on projects are not overhead. Principles will have education that includes Master of Business Administration, or Master of Engineering. Principles will have at least 25 year of experience in multiple areas including business management, personnel management, engineering, operations and maintenance.

Reliability Professional

Responsible for significant segments of projects; managing implementation activities. Strategic coaching and facilitation. Reliability Professionals will have education at the Bachelor's level with degrees in engineering, business management or related areas. They will also have professional credentials such as Professional Engineer (PE), Certified Maintenance and Reliability Professional (CMRP), Certified Plant Maintenance Manager (CPMM), Certified Reliability Engineer (CRE), Certified Reliability Leader (CRL) or similar. They will have over 15 years of experience in leadership, maintenance and reliability related fields; maintenance supervision, maintenance management, maintenance engineer, reliability technician, reliability manager, reliability engineer. They will have experience in leading process design and performance measurement. Reliability Professionals have held positions with profit and loss responsibilities at manager level or above.

Senior Consultant

Expert in assessment, facilitation, training, implementation and/or technical and leadership aspects of operations, maintenance, reliability and logistics activities. Senior consultants will have education at or above the Bachelors level with degrees in engineering or engineering technology, or other technical fields, or business management. They will have experience in process design and performance measures. They will have greater than 10 years of experience at the maintenance manager or equivalent level; they will also have had experience as a supervisor.

Consultant

Team member for assessment, training, facilitation, implementation and/or technical aspects of leadership, maintenance, reliability and logistics activities. Consultants will have at least 5 years of experience in maintenance and reliability. They will have minimum education the Bachelors level.

Senior Reliability Technician

General maintenance and reliability field services; research, documentation, system walk down, inventory validation, etc. They will have a solid background in trades, planning and scheduling, and excellent general knowledge of maintenance and reliability activities. At least 10 years of experience. Minimum education is high school/GED.

Reliability Technician

General support for maintenance and reliability field services; research, documentation, system walk down, inventory validation, etc. At least 5 years of experience. Minimum education is high school/GED.

Administrative Support

Managing deliverable documents, correspondence, printing and administrative functions related to project work. Administrative support quoted on proposals are not overhead. Minimum of 2 years of experience. Minimum education is high school/GED.

SCA Matrix**GSA Schedule Contract Number: GS-10F-0111X**

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code Title	WD Number
Senior Reliability Technician	30086 - Engineering Technician VI	05-2118
Reliability Technician	30082 - Engineering Technician II	05-2118
Support	01020 – Administrative Assistant	05-2118

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.